Overview of Functions in SAP for Retail

COURSE OUTLINE

Course Version: 15
Course Duration: 4 Day(s)
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Typographic Conventions

American English is the standard used in this handbook. The following typographic conventions are also used.

<table>
<thead>
<tr>
<th>This information is displayed in the instructor’s presentation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Demonstration</td>
</tr>
<tr>
<td>Procedure</td>
</tr>
<tr>
<td>Warning or Caution</td>
</tr>
<tr>
<td>Hint</td>
</tr>
<tr>
<td>Related or Additional Information</td>
</tr>
<tr>
<td>Facilitated Discussion</td>
</tr>
<tr>
<td>User interface control</td>
</tr>
<tr>
<td>Window title</td>
</tr>
</tbody>
</table>

Example text
# Contents

<table>
<thead>
<tr>
<th>Unit</th>
<th>Basic Concepts</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Navigation</td>
</tr>
<tr>
<td>3</td>
<td>Introduction</td>
</tr>
<tr>
<td>5</td>
<td>Basic Concepts</td>
</tr>
<tr>
<td>7</td>
<td>Requirements Planning from Vendor to Distribution Center</td>
</tr>
<tr>
<td>9</td>
<td>Replenishment Planning for Stores</td>
</tr>
<tr>
<td>11</td>
<td>Retail Promotion with Merchandise Distribution</td>
</tr>
</tbody>
</table>

- **Unit 1:** Navigation
  - Lesson: Navigation

- **Unit 2:** Introduction
  - Lesson: Solution Overview & Introduction

- **Unit 3:** Basic Concepts
  - Lesson: Organizational Structures
  - Lesson: Master Data
  - Lesson: Inventory Management
  - Lesson: Conditions

- **Unit 4:** Requirements Planning from Vendor to Distribution Center
  - Lesson: Requirements Planning
  - Lesson: Purchase Order Management
  - Lesson: Order Confirmation & Goods Receipt Process in a DC
  - Lesson: Invoice Verification
  - Lesson: Condition Contract Settlement

- **Unit 5:** Replenishment Planning for Stores
  - Lesson: Store Connection with POS Sales
  - Lesson: Replenishment Planning
  - Lesson: Goods Issue Process in a Distribution Center
  - Lesson: SAP In-Store Merchandise and Inventory Management
  - Lesson: Selling to Customers - Sales Order
  - Lesson: Physical Inventory

- **Unit 6:** Retail Promotion with Merchandise Distribution
  - Lesson: Promotion Planning and Subsequent Processing
  - Lesson: Merchandise Distribution
  - Lesson: Collective Purchase Order

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Course Overview

TARGET AUDIENCE
This course is intended for the following audiences:

- Application Consultant
- Data Consultant
- Development Consultant
- Industry / Business Analyst Consultant
- Project Manager
- Developer
- Business Process Owner/Team Lead/Power User
- Industry Specialist
- Solution Architect
- Business User
- Super / Key / Power User
Lesson 1: Navigation

Lesson Objectives
After completing this lesson, you will be able to:

- Log on to the SAP system
- Name and use the elements on the SAPGUI screen
- Use different personalization options
- Use F1- and F4 Help menus
- Customize the Local Layout
Lesson 1: Solution Overview & Introduction

Lesson Objectives
After completing this lesson, you will be able to:

- Describe the SAP for Retail Portfolio on a high level
- Understand the strategic options of SAP Customer Activity Repository (SAP CAR) and SAP Fashion Management
- Explain the meaning of SAP HANA and the deployment options for S/4HANA
- Describe the processes covered in this course
Lesson 1: Organizational Structures

Lesson Objectives
After completing this lesson, you will be able to:

- Name the main organizational structures in SAP Retail

Lesson 2: Master Data

Lesson Objectives
After completing this lesson, you will be able to:

- Distinguish between the site categories "distribution center" and "store"
- Explain the use of merchandise category and article hierarchies
- List the different article categories in SAP Retail
- Understand how the article master is structured in SAP Retail
- Describe the meaning of assortments and listing

Lesson 3: Inventory Management

Lesson Objectives
After completing this lesson, you will be able to:

- Learn how inventory is managed in SAP Retail
- Explain the valuation of articles and specify the various valuation procedures
- Point out the features of sales price valuation

Lesson 4: Conditions

Lesson Objectives
After completing this lesson, you will be able to:

- Explain the purchase price determination process in SAP Retail
- Explain the differences between one-step and two-step calculations
- Use the retail pricing function in SAP Retail
Lesson 1: Requirements Planning

Lesson Objectives
After completing this lesson, you will be able to:

• Describe the requirements planning process
• Explain special requirements planning procedures
• Trigger a planning run

Lesson 2: Purchase Order Management

Lesson Objectives
After completing this lesson, you will be able to:

• Create a purchase order manually
• Use Order Optimization functions
• Create a contract release order

Lesson 3: Order Confirmation & Goods Receipt Process in a DC

Lesson Objectives
After completing this lesson, you will be able to:

• Maintain Order Confirmations
• Create a goods receipt in the warehouse

Lesson 4: Invoice Verification

Lesson Objectives
After completing this lesson, you will be able to:

• Describe the procedure and process flow for logistics invoice verification in SAP Retail
• Name the options for manual correction
• Perform invoice verification in the system
Lesson 5: Condition Contract Settlement

Lesson Objectives
After completing this lesson, you will be able to:

- Create condition contracts and perform partial and final settlement for them
- Check the business volume update and make the necessary system settings
Lesson 1: Store Connection with POS Sales

Lesson Objectives
After completing this lesson, you will be able to:

- List the store connection options
- Simulate a Point-of-Sale (POS) sales transaction
- Learn about SAP POS Data Management / SAP CAR's POS DTA

Lesson 2: Replenishment Planning

Lesson Objectives
After completing this lesson, you will be able to:

- Distinguish between Replenishment and Rapid Replenishment Planning
- Make a distinction between the two inventory management types in replenishment planning
- Explain the basic principles of the “Replenishment” and “Store Order” functions
- Use the parameter overview and the replenishment monitor for replenishment planning

Lesson 3: Goods Issue Process in a Distribution Center

Lesson Objectives
After completing this lesson, you will be able to:

- Explain the necessary and optional steps of the goods issue process at a DC
- Name the documents generated during the goods issue process

Lesson 4: SAP In-Store Merchandise and Inventory Management

Lesson Objectives
After completing this lesson, you will be able to:

- Describe the SAP In-Store Merchandise and Inventory Management (SAP In-Store MIM) solution and its functions
- Name the capabilities and benefits of SAP In-Store MIM and Fiori for Retail In-Store Merchandising
Lesson Objectives

After completing this lesson, you will be able to:

- Explain the structure of an SD sales order
- Create and process sales orders for stock reduction and direct customer delivery

Lesson 6: Physical Inventory

Lesson Objectives

After completing this lesson, you will be able to:

- Perform a store physical inventory
Lesson 1: Promotion Planning and Subsequent Processing

Lesson Objectives
After completing this lesson, you will be able to:

- Plan a promotion in SAP Retail and trigger subsequent processing
- Name the most important functions of the allocation table

Lesson 2: Merchandise Distribution

Lesson Objectives
After completing this lesson, you will be able to:

- Explain the advantages of merchandise distribution by means of cross-docking
- Between goods receipt and goods issue in the DC, use the merchandise distribution monitor to perform the most important steps in merchandise distribution
- Post goods receipt in the store

Lesson 3: Collective Purchase Order

Lesson Objectives
After completing this lesson, you will be able to:

- Describe the special features of a collective purchase order