

SAP EDUCATION

SAMPLE QUESTIONS: E_ARSEB_17Q2

SAP Certified Application Specialist - SAP Ariba Supplier Enablement Buy Side

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. What are examples of Advanced Pricing Details?

Note: There are 2 correct answers to this question.

a)	☐	Minimum Order Quantity
b)	☐	Bulk Discounts
c)	☐	Backorder Status
d)	☐	Unit Conversion

2. A customer kick-off session was successfully completed.

What are the required next steps?

Note: There are 3 correct answers to this question.

a)	☐	Begin to load supplier catalogs
b)	☐	Establish a regular enablement meeting schedule
c)	☐	Perform an Ariba Network account overview
d)	☐	Contact suppliers to complete Ariba Network setup
e)	☐	Begin planning for Strategy and Design

3. Which buyer needs are supported within SAP Ariba Cloud Applications?

Note: There are 2 correct answers to this question.

a)	☐	Sourcing
b)	☐	Transport
c)	☐	Travel
d)	☐	Payment

4. Which task belongs to the supplier enablement activity entitled as "Account"?

Please choose the correct answer.

a)	☐	Configure Invoice Routing and Notifications
b)	☐	Configure Purchase Order Routing and Notifications
c)	☐	Ready to Receive Payments
d)	☐	Accept Trading Relationship

Solutions

1 a) Incorrect	2 a) Incorrect	3 a) Correct	4 a) Incorrect
1 b) Correct	2 b) Correct	3 b) Incorrect	4 b) Incorrect
1 c) Incorrect	2 c) Correct t	3 c) Incorrect	4 c) Incorrect
1 d) Correct	2 d) Incorrect	3 d) Correct	4 d) Correct
	2 e) Correct		

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